

## *For Immediate Release*

### IIJ Launches New Managed ZTNA Secure Access Service; Safous

-- Access Internal Resources Safely, Securely, and Easily from Verified Users and PCs --

TOKYO—August 25, 2021—Internet Initiative Japan Inc. (IIJ, TSE1:3774) is happy to announce the release of Safous, its managed Zero Trust Network Access (ZTNA) (\*1) service. IIJ will start offering Safous through the IIJ Group's subsidiaries in China, Singapore, Thailand, Indonesia, and Vietnam as of today.

“We have developed Safous to enable remote users and IoT devices to access various business resources inside the corporate network in a safe, secure, and easy manner,” says Miki Tanaka, Global Service Director of IIJ. Safous, a remote access service based on zero-trust technology (\*2), has been developed as an integrated security service by sequentially adding web access security functions (SWG: Secure Web Gateway) and functions to visualize cloud usage (CASB: Cloud Access Security Broker). IIJ is planning to expand the service area to Europe and the United States by 2022.

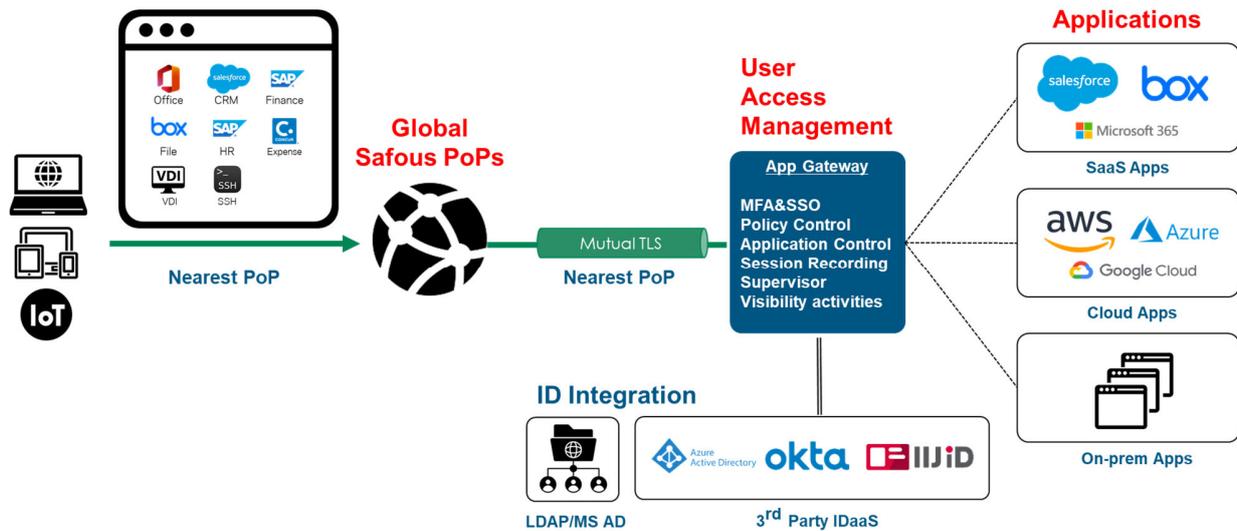
Safous allows pre-authorized users and/or IoT devices to securely connect to internal information resources such as business applications within the customer's premise or in the cloud, under strong authentication, via an access point (PoP: Point of Presence) set up by IIJ. This configuration eliminates the need to allow external access to the corporate network and reduces the risk of attacks on the corporate network. The PoP can be used in eight regions (China, Singapore, Indonesia, Japan, Europe, USA, Canada, and South America), with more locations to follow.

#### Notes:

(\*1) ZTNA: Zero Trust Network Access is an integral part of Zero Trust, and a next-generation service solution that enables remote users to seamlessly and securely connect to corporate resources. Instead of only verifying at the perimeter, ZTNA directs communication to applications and servers through a trusted PoP which will verify and authenticate each session.

(\*2) Zero Trust: New IT security philosophy based on “Never Trust Always Verify.” Distinct from the conventional practice of securing the perimeter by creating a secure corporate network.

Artist's impression of service



➤ For details, visit the website: <https://www.safous.com/>

COVID-19 has forced many organizations and individuals to adapt to working from home, a new style of work where many employees are not in the office. As society shifts to this new style of work, it has increasingly become a challenge for corporations and organizations to maintain business continuity and increase productivity. Additionally, with the increased number of attack vectors, there has been a spike in cyberattacks targeting remote locations. With these international trends, many global businesses need to “ensure the same level of cybersecurity to users at home as it was in the office while making sure the network topology and environment are not over complicated.” Safous is a solution designed to solve these problems. Initially, Safous consists of ZTNA functions adopted through a technology partnership with Israeli startup Cyolo (<https://cyolo.io/company/>). With simple installation with no need for agents or terminals, users will experience short lead times for this project. In addition, as a managed service, the service provides 24/7 operation monitoring and disaster recovery support. The main features of this service are as follows.

- Secure by design to reduce the risk of attacks

Safous’s architecture does not allow direct access from the outside to the internal network. Only authorized users and devices can access authorized applications, thus reducing the risk of attacks targeting any corporate network.

- Strong user authentication and access control

One of Safous’s key functions “access control” restricts access to authorized internal applications from non-authorized users and terminals. Access control can be fine-tuned according to various conditions such as terminal application, location, device, etc. In addition, authentication on the terminal side can be reinforced through multi-factor authentication and single sign-on authentication. This enables access to internal resources from outside the company to be more secure and more efficient.

- Can be used from anywhere in the world, on any device

Since Safous is compatible with agentless deployment, it can be used not only on PCs but also on IoT devices. The PoPs that PCs and IoT devices will connect to will be deployed in eight countries at launch, but the IJ

Group will gradually increase the number of PoPs so that the service can be used from anywhere in the world without delay.

< Reference price >

Basic fee	USD800.00
Account fee (per user)	USD10.00

\*Minimum contract account: 10 accounts \* Minimum contract term: 1 year

\* Prices are for all countries and regions.

In the current fiscal year, the IIJ Group is targeting the Asian market, and it will expand to the European and US markets by late 2022.

#### ■ Endorsement

Cyolo is proud to work with IIJ as our premium partner in the Asia Pacific region. The Safous secure access service represents a technological leap forward for corporate security, and we are pleased to be a part of it.

Almog Apirion  
CEO, Co-founder of Cyolo LTD.

#### ■ About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services, and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the First Section of the Tokyo Stock Exchange in 2006.

For more information about IIJ, visit the IIJ Web site at <https://www.ij.ad.jp/en/>.

*The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results.*

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