



IIJ GROUP PRESS RELEASE

IIJ America Launches IIJA Managed EDR Service

-- Support security improvements for Japanese corporations in the U.S. by offering CrowdStrike's EDR products as a managed service --

NEW YORK - October 20, 2021 - IIJ America Inc. (IIJ America) – a wholly owned subsidiary of Internet Initiative Japan Inc. (IIJ, TSE1: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, announced the launch of the IIJA Managed EDR Service today. This service allows customers to outsource their endpoint security management to IIJ America using CrowdStrike Falcon®, an EDR^(*1) product from US-based CrowdStrike, Inc.^(*2).

Through this service, IIJ America's engineers handle various management tasks on behalf of customers, including setting and tuning policies when installing the EDR product, analyzing event logs when security incidents occur, and automatically containing devices, depending on the threat level. In addition to proactive responses including threat hunting and device vulnerability checks, IIJ America's engineers offer security management advice that accounts for customers' existing IT environments. Even without specialized security skills, customers can use the service to rapidly detect, respond to, report, and take countermeasures against security incidents.

(*1) Endpoint detection and response (EDR): Products that automatically collect behaviors (including file and process moves or registry changes, etc.) occurring at PCs, servers, and other user terminals (endpoints) and then correlates attacks to known vectors to accelerate investigations, improve accuracy, and determine the reach of attacks.

(*2) Recognized as the leader in the cloud EDR market, CrowdStrike earned the top rating in IDC's Worldwide Corporate Endpoint Security Market Shares, 2020.

Background

As working from home has become the norm in the U.S., cloud services are on the rise. Meanwhile, the threat of phishing emails, ransomware, and other cyberattacks that can harm businesses is increasing, making it essential that corporations strengthen their security on devices (endpoints) that directly access external cloud services without going through internal networks. Attacks are becoming more sophisticated every day, making it a challenge to entirely prevent cyber attackers' intrusion. Thus companies are increasingly looking to EDR solutions that rapidly detect and respond to endpoint threats after they have occurred. Nevertheless, mastering EDR products and maximizing their effectiveness requires advanced security skills, creating a hurdle for their implementation. Since not many local subsidiaries of Japanese companies in the U.S. have dedicated IT professionals, IIJ America launched this service to provide the necessary skill set for managing EDR solutions on their behalf.

Service highlights

- Deploys EDR to ensure a high level of security
This service maximizes the effectiveness of EDR products by providing all-in-one security operations, including investigation, reporting, response, threat hunting, and vulnerability checking after a security event occurs. Customers only need to install a software agent on their endpoint devices to take appropriate actions against increasingly sophisticated cybersecurity attacks and ensure a high level of security.

- Allows for small-scale installations
With subscriptions starting from three devices, the service is compatible with small-scale and partial installations. IJJ America will leads security management operations, enabling customers to manage their security backed by EDR without having to assign dedicated security engineers.
- Allows for total IT support through coordination with other services
IIJ American offers comprehensive advice and tuning for customers by coordinating with its other managed services and LAN support service. With its unified system management, IJJ America helps customers bolster their security.

Service options

The service comes in three plans: Essential, Standard, and Advanced.

Summary	Essential	Standard	Advanced
Respond to inquiries about CrowdStrike’s security operations, conduct investigations based on customer requests, and change various settings	•	•	•
Offer threat notifications, response support, monthly reports, etc.	-	•	•
Offer proactive responses, including advice, tuning and vulnerability checking based on detection results	-	-	•

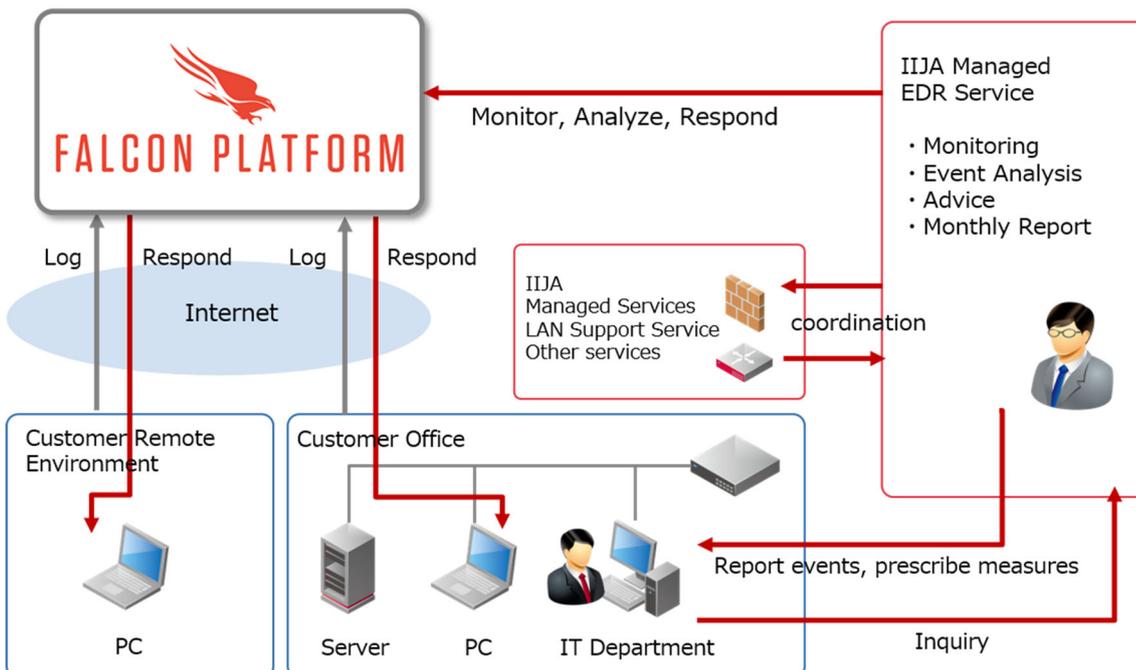
*Customized monthly reports, regular debriefing sessions, and other optional services are also available.

Service pricing

Monthly fees: Starting at USD19 per device (before tax)

*There is an additional initial set-up fee.

Service image



- Visit the following website for more details on the IIJA Managed EDR Service:
<https://mc.iijamerica.net/edr-en>

In addition to EDR services, IIJ America will continue to expand its network security, web security, and other solution lineups to best protect its customers' IT environments from threats.

About IIJ America

IIJ America, established in 1996, is a wholly subsidiary of IIJ. IIJ America utilizes and embraces the latest internet technologies to design, deliver and manage highly qualified and experienced IT solutions. The company also offers IIJ GIO US Service, its flagship cloud computing service to US enterprises. For more information about the company, visit the IIJ America Web site at <https://iijamerica.com/>.

About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the First Section of the Tokyo Stock Exchange in 2006. For more information about IIJ, visit the IIJ Web site at <https://www.iij.ad.jp/en/>.

The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results.

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