

For Immediate Release

IIJ to Expand FPT HI GIO CLOUD Service Coverage to Hanoi, Vietnam

—Building a new cloud platform in Hanoi to complement prior infrastructure in Ho Chi Minh City and creating a closed network between the two regions—

TOKYO—January 28, 2019—Internet Initiative Japan Inc. (IIJ, NASDAQ: IJJ, TSE1: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, today announced that it is adding a new infrastructure site in Hanoi—in addition to its current platform in Ho Chi Minh City—for FPT Telecom's domestic public cloud service, FPT HI GIO CLOUD. This is a joint project with Hanoi-based FPT Telecom, a subsidiary of Vietnam's largest IT conglomerate, FPT Group. Service at the new site will begin at the end of February, 2019.

In line with personal privacy protection laws and data localization (*1) in ASEAN countries, Vietnam's new cybersecurity legislation took effect in January 2019. The data subject to regulation spans a wide range of data sources, including personal data, data produced by individuals, and data related to cyberservice users. The new law obliges telecommunications providers and other operators that handle personal information to retain data in Vietnam and to notify the relevant authorities if a data leak occurs. Against a backdrop of more demands for appropriate data security and management measures, the need for cloud services with Vietnam-based infrastructure is on the rise. Having platforms located in the country allows operators to store and manage data domestically. By building a new site for infrastructure in Hanoi—the Vietnamese city that boasts the second-largest economy in the nation, after that of the political and financial center, Ho Chi Minh City—FPT Telecom and IIJ aim to expand the service's client base and to respond to a broader range of needs.

IIJ and FPT Telecom are building cloud infrastructure in the data center FPT Telecom owns in Hanoi that is identical to the one in Ho Chi Minh City, and both platforms will offer the same services. Along with the launch of Hanoi site, back-up feature will be added to automatically replicate data from one site to the other. Because both locations will be connected via a closed network, the firms will achieve redundancy in its cloud services infrastructure between the geographically distant regions. Furthermore, the partnership is increasing the lineup of additional storage to three types. Users can choose standard, high-speed, and low-speed disk operation speeds (IOPS), depending on their needs.

At the same time, the partnership will launch its “HI GIO Cloud Backup Solution with Veeam,” through which users can automatically back up on-premises data on the FPT HI GIO CLOUD.

(*1) “Data localization” refers to regulations that, as a condition for doing business in a given country, require corporations and organizations to manage and process data using computers and other related equipment located in said country.

FPT HI GIO CLOUD Service Specifications

Cloud sites	Ho Chi Minh City and Hanoi
Number of vCPU cores	1–8 vCPUs
Performance figures (in GHz)	2.1 GHz–16.2 GHz
Memory	1–48 GB
Disk space (standard)	40 GB (expandable)

Additional Storage	<ul style="list-style-type: none"> • Standard/4,000 IOPS • Low speed/800 IOPS (primarily for data backups) • High speed/10,000 IOPS (primarily for database and application data storage)
OS	<ul style="list-style-type: none"> • Windows Server (2008 R2, 2012 R2, 2016, and 2019) • Cent OS (6.10 and 7.6) • Ubuntu (14.04 and 16.04)
Key standard services	<ul style="list-style-type: none"> • Alive monitoring • Internet connection service (shared 10 Gbps) • Firewall, load balancer, and VPN router add-ons • Data transfer fees (free)

* The service name has been changed from FPT GIO CLOUD to FPT HI GIO CLOUD.

IIJ intends to continue actively improving its service functionality while providing IT support for its clients' businesses that are expanding into Vietnam.

About FPT HI GIO CLOUD

Since February 2017, IIJ and FPT Telecom have partnered to provide Vietnamese, Japanese, and other enterprises with high-quality public cloud services, built on service platforms in FPT Telecom's data centers with IIJ's cloud construction and management technologies. Prospective customers can sign up online, and payment options include hourly fees, monthly fees, and annual fees, payable using the “red invoices” that are the norm in Vietnamese business practices.

➤ Related press releases

“IIJ to Collaborate with FPT Telecom, a Major Vietnamese IT Company,” dated October 6, 2016

<https://www.ij.ad.jp/en/news/pressrelease/2016/1006.html>

“IIJ and FPT Telecom Partner to Deploy FPT GIO Cloud Service in Vietnam,” dated February 28, 2017

<https://www.ij.ad.jp/en/news/pressrelease/2017/0228.html>

About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ listed on the U.S. NASDAQ Stock Market in 1999 and on the First Section of the Tokyo Stock Exchange in 2006. For more information about IIJ, visit the IIJ Web site at <https://www.ij.ad.jp/en/>.

The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results. Readers are referred to the documents furnished by Internet Initiative Japan Inc. with the SEC, specifically the most recent reports on Forms 20-F and 6-K, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements.

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